

Select Reading List for *The Great Takeover*

- Bruni, L. & Porta, P.L., 2005, *Economics & Happiness: Framing The Analysis*, Oxford, Oxford University Press.
- Christakis, N.A. & Fowler, J.H., 2009, *Connected: The Surprising Power Of Social Networks And How They Shape Our Lives*, New York, Little, Brown & Company.
- Craig, C., 2007, *Creating Confidence: A Handbook for Professionals Working with Young People*, Glasgow, The Centre for Confidence & Well-being.
- Crawford, M., 2009, *The Case For Working With Your Hands Or Why Office Work Is Bad For Us And Fixing Things Feels Good*, London, Penguin Books.
- Crompton, T., September 2010, 'Common Cause: The Case for Working with Our Cultural Values'.
- Dill, K.E., 2009, *How Fantasy Becomes Reality: Seeing Through Media Influence*, Oxford, Oxford University Press.
- Dorling, D., 2010, *Injustice: Why Social Inequality Persists*, Bristol, The Policy Press.
- Easterbrook, G., 2003, *The Progress Paradox: How Life Gets Better While People Feel Worse*, New York, Random House Trade Paperbacks.
- Eckersley, R., 2004, *Well & Good*, Melbourne, Text Publishing.
- Ehrenreich, B., 2009, *Bright-Sided: How The Relentless Promotion Of Positive Thinking Has Undermined America*, New York, Metropolitan Books.
- Ewen, S., 2001, *Captains of Consciousness: Advertising and the social roots of the consumer culture*, New York, Basic Books, , Kindle edition.
- Frank, T., 1997, *The Conquest Of Cool: Business Culture, Counterculture, And The Rise Of Hip Consumerism*, Chicago, The University Of Chicago Press.
- Frank, R.H., 1999, *Luxury Fever: Weighing The Cost Of Excess*, New Jersey, Princeton University Press.
- Fussell, P., 1983, *Class: A Painfully Accurate Guide Through The American Status System*, New York, Ballantyne Books.
- Gerhardt, S., 2010, *The Selfish Society: How We All Forgot To Love One Another And Made Money Instead*, London, Simon & Schuster Ltd.
- Gladwell, M., 2009, *The Talent Myth* Contained In *What The Dog Saw*, New York, Little, Brown & Company.
- Gilbert, D., 2006, *Stumbling On Happiness: Why The Future Won't Feel The Way You Think It Will*, London, Harper Collins.
- Haidt, J., 2006, *The Happiness Hypothesis: Putting Ancient Wisdom And Philosophy To The Test Of Modern Science*, London, William Heinemann.
- Hamilton, K., February 2002, 'Low-income families and coping through brands: Inclusion or stigma?', *Sociology*, Vol. 48 no.1 pp. 74-90.
- Hamilton, K.L., 2009, 'Those left behind: inequality in consumer culture', *Irish Marketing Review*, 20 (2). pp.40-54.
- Hay, C. (Ed.), 2010, *New Directions In Political Science: Responding To The Challenges Of An Interdependent World*, Basingstoke, Palgrave Macmillan.
- Heath, J. & Potter, A., 2005, *The Rebel Sell: How The Counter Culture Became Consumer Culture*, Chichester, Capstone Publishing Limited.

- Hedges, C., 2009, *Empire Of Illusion: The End Of Literacy And The Triumph Of Spectacle*, New York, Nation Books.
- Hedges, C., 2010, *Death Of The Liberal Class*, New York, Nation Books.
- Hennigan, KM., et al., 1982, 'Impact of the introduction of television on crime in the United States: empirical findings and theoretical implications', *Journal of Personality and Social Psychology*, Vol. 42 (3), pp. 461-477.
- Hopper K & Hopper W., 2009, *The Puritan Gift: Reclaiming The American Dream Amidst Global Financial Chaos*, New York, I.B Tauris.
- Horowitz, AV., Wakefield JC & Spitzer, RL., 2007, *The Loss of Sadness: How Psychiatry Transformed Normal Sorrow Into Depressive Disorder*, USA, Oxford University Press.
- Inglehart, R., Dec., 1981, 'Post-Materialism in an Age of Insecurity', *The American Political Science Review*, Vol 75, No.4, pp. 880-900.
- James, O., 1998, *Britain On The Couch*, London, Vermillion.
- James, O., 2007, *Affluenza*, London, Vermillion.
- James, O., 2008, *The Selfish Capitalist: Origins Of Affluenza*, London, Vermillion.
- Jones, O., 2011, *Chavs: The Demonization Of The Working Class*, London, Verso.
- Judt, T., 2010, *Ill Fares The Land*, London, Penguin Books.
- Kasser, T. 2002, *High Price Of Materialism*, Cambridge, M.I.T. Press.
- Kenrick, DT. et al., 1993, 'Effects of physical attractiveness on affect and perceptual judgments: when social comparison overrides social reinforcement', *Personality and Social Psychology Bulletin*, 19, pp. 195-9.
- Kenrick, DT. & Gutierrez, SE., 1980, 'Contrast Effects and Judgments of Physical Attractiveness: When Beauty Becomes a Social Problem', *Journal of Personality and Social Psychology*, Vol. 38, No. 1, pp. 131-140.
- Kenrick, DT. & Gutierrez, SE., 1989, 'Influence of popular erotica on judgments of strangers and mates', *Journal of Experimental Psychology*, Vol. 25, Issue 2, March, pp. 159-167.
- Kubey, R. & Csikszentmihalyi, M., Feb 2002, 'Television addiction is no mere metaphor', *Scientific American*, pp. 74-80.
- Landes, D., 1999, 'The Wealth and Poverty of Nations', London, Abacus Books.
- Lasch, C., 1991, *The Culture of Narcissism: American Life in an Age of Diminishing Expectations*, New York, W.W. Norton & Company.
- Layard, R., 2005, *Happiness: Lessons From A New Science*, London, Allen Lane.
- Layard, R. & Dunn, J., 2009, *A Good Childhood: The Landmark Report For The Children's Society*, London, Penguin Books.
- Leonard, A., 2010, *The Story Of Stuff: How Our Obsession With Stuff Is Trashing The Planet, Our Communities, And Our Health – And A Vision For Change*, London, Constable & Robinson Ltd.
- Lindstrom, M., 2008, *Buyology: How Everything We Believe About Why We Buy Is Wrong*, London, Random House Business Books.
- McGilchrist, I., 2009, *The Master And His Emissary: The Divided Brain And The Making Of The Western World*, New Haven, Yale University Press.

Mayo, E & Nairn, A., 2009, *Consumer Kids: How Big Business Is Grooming Our Children For Profit*, London, Constable.

Marcuse, H., 1991, *One Dimensional Man*, Boston, Beacon Press.

Osborne, P., 2007, *The Triumph Of The Political Class*, London, Simon & Schuster Ltd.

OECD, 2007, 'Review of the quality and equity of education outcomes in Scotland'.

Offer, A., 2006, *The Challenge Of Affluence: Self-Control And Well-Being On The United States And Britain Since 1950*, Oxford, Oxford University Press.

Packard, V., 1980, *The Hidden Persuaders*, New York, Pocket Books.

Palmer, S., 2006, *Toxic Childhood: How The Modern World Is Damaging Our Children And What We Can Do About It*, London, Orion.

Reivich, K., 2003, *The Resilience Factor: 7 Essential Skills for Overcoming Life's Inevitable Obstacles*, New York, Three Rivers Press.

Rich, C., 1971, *The Greening of America*, London, Bantam Press.

Roszak, T., 1995, *The Making of a Counterculture*, Berkeley, University of California Press.

Sandel, M., 2012, *What Money Can't Buy: The Moral Limits Of Markets*, London, Allen Lane.

Schor, J.B., 2004, *Born To Buy: The Commercialized Child And The New Consumer Culture*, New York, Scribner.

Schwartz, B., 1994, *The Costs Of Living: How Market Freedom Erodes The Best Things In Life*, W.W. Norton.

Scitovsky, T., 1992, *The Joyless Economy: The Psychology Of Human Satisfaction*, New York, Oxford University Press.

Scottish Parliament's Equal Opportunities Committee, '2nd Report 2010: External Research on sexualised goods aimed at children'.

Seligman, M., 2002, *Authentic Happiness: Using The New Positive Psychology To Realize Your Lasting Potential For Lasting Fulfilment*, New York, Free Press.

Seligman, M., 2011, *Flourish: A New Understanding Of Happiness And Well-Being – And How To Achieve Them*, London, Nicholas Brearley Publishing.

Sennet, R., 1998, *The Corrosion Of Character: The Personal Consequences Of Work In The New Capitalism*, New York, W.W. Norton & Company.

Sennet, R., 2003, *Respect: The Formation Of Character In An Age Of Inequality*, London, Penguin Books.

Sennet, R., 2006, *The Culture Of The New Capitalism*, New Haven, Yale University Press.

Sennet, R & Cobb, J., 1972, *The Hidden Injuries Of Class*, New York, W.W. Norton & Company.

Sigman, A., February 1999, 'Well Connected? The biological implications of 'social networking'', *Biologist*, Vol. 56, No. 1, pp. 14- 20.

Skidelsky, R, & Skidelsky, E., 2012, *How Much Is Enough: The Love Of Money, And The Case For The Good Life*, London, Allen Lane.

Snyder, C.R., 2000, *Handbook Of Hope: Theory, Measures, And Applications*, London, Academic Press.

Stevenson, B. & Wolfers, J., August 2009, '*The paradox of declining female happiness*', *American Economic Journal: Economic Policy*, Vol. 1(2), pp. 190-225.

Sweeting, H., et al., 2009, 'GHQ increases among Scottish 15 year olds 1987-2006', *Social Psychiatry and Psychiatric Epidemiology*, 44, pp. 579-586.

Sweeting, H., et al., November 2010, 'Can we explain increases in young people's psychological distress over time?' *Social Sciences and Medicine*, 71 (10), pp. 1819-1830.

Twenge, J.M., 2006, *Generation Me: Why Today's Young Americans Are More Confident, Assertive, Entitled – And More Miserable Than Ever Before*, New York, Free Press.

Twenge, J.M. & Campbell, W.K., 2009, *The Narcissism Epidemic: Living In The Age Of Entitlement*, New York, Free Press.

UNICEF, 2007, *Innocenti Report Card 7: An Overview of child well-being in rich countries*.

Veblen, T., 1994, *The Theory Of The Leisure Class*, London, Constable & Company Ltd.

Wilkinson, R & Pickett, K., 2009, *The Spirit Level: Why More Equal Societies Almost Always Do Better*, London, Allen Lane.

Zimbardo, P. & Duncan, N., *The demise of guys: Why boys are struggling and what we can do about it*, kindle edition.